**Company/Organization:**

Schaffer&Combs

**Location:**

San Francisco

**Position Title:**

Executive Director at Children's Council  
  
**ABOUT CHILDREN’S COUNCIL SAN FRANCISCO**   
Children’s Council San Francisco connects families to child care that meets their needs and works with parents, providers, and community partners to make quality child care and early education a reality for all children in our city. In its 45-year history, Children’s Council has become central to the fabric of family life for thousands of San Franciscans, now serving an average of 20,000 families and 2,000 child care providers every year, and distributing more than $75M to child care providers annually. Additionally, Children’s Council provides multifaceted direct support for families through an operating budget of over $12M, and has launched innovative programs and products such as the mobile-friendly Child Care Finder search engine and Family Child Care Business Incubator.   
  
This is an exciting time in San Francisco for early child care, thanks partly to the June 2018 passing of Proposition C, the Early Care and Education for All initiative. Children’s Council was a leading advocate of the measure, which stands to increase early education funding in the city by $150M annually. Through collaborations such as these with city and state government, private funders, child care experts, and community organizations, Children’s Council stands out as a critical resource for early child care. We believe our city is stronger when children are well cared for, parents can work, and families can succeed.   
  
  
**ABOUT THE EXECUTIVE DIRECTOR OPPORTUNITY**

The incoming Executive Director will lead a well-established organization with over 100 employees into a new phase of impact and engagement. This is a leadership role in a dynamic and purpose-driven field: countless studies have demonstrated the transformative effect of early care on outcomes for children and families, and the astounding savings on remediation efforts later in life. Related policy, funding, and programmatic approaches are in a period of significant evolution at all levels of government, and the Executive Director will be at the forefront of developing and implementing this movement in San Francisco. Further, Children’s Council is poised to become an advocate and leader in California and beyond.   
  
This is an opportunity for a seasoned nonprofit executive who is highly adept at overseeing complex operations, managing people and teams, cultivating partnerships, and developing and implementing organizational strategy to support a critical mission. While deepening the organization’s core commitments to care providers and families in San Francisco, the new Executive Director will have the opportunity to expand and innovate on an interdisciplinary, multi-stakeholder strategy for early care.   
  
**ESSENTIAL DUTIES AND RESPONSIBILITIES**

* Balance inspirational leadership with operational excellence
* Develop and implement organizational strategy, working with staff and Board to identify opportunities that further the organization’s mission and vision
* Provide organizational leadership, including exceptional management of people, oversight of executives across several functions and the ability to recruit, retain, and develop talent
* Oversee and steward organization’s business model and finances, including annual budgeting
* Cultivate a positive, mission-driven culture among all levels of a diverse workforce   
  Negotiate and manage partnerships with offices of city and state government   
  Foster productive and impactful relationships with key partner and community organizations; inspire and deepen trust with key stakeholders
* Create meaningful network linkages with interdisciplinary providers, seeking opportunities for systematic improvements to mission delivery
* Serve as the lead representative and spokesperson for Children’s Council, building and promoting the organization’s brand, values, and leadership in the field
* Lead private fundraising and organizational advancement efforts, in collaboration with the Director of Advancement and the Board of Directors
* Collaborate with a high-performing Board of Directors and contribute to Board development

**Minimum Qualifications:**

* 7-10 years of Executive-level experience at multi-service nonprofit(s) of a similar scale
* Ability to shape and execute strategy through the lens of data-driven impact evaluation
* Significant leadership tenure in a multi-stakeholder ecosystem of government, policy, nonprofit, and community stakeholders, attended by deep skill sets in partnership, facilitation, negotiation, and communication
* Excellence in organizational oversight, particularly financial competency and managing teams
* Demonstrated expertise leading change management in a complex landscape
* Confidence and successful track record as a fundraiser and public speaker
* Expertise working with / reporting to a Board of Directors and furthering Board development
* Emotionally intelligent leadership style, driven by mission and core values; commitment to a positive and diverse organizational culture
* Passion for the Children’s Council mission, vision for the organization’s role in the early care and education landscape, and commitment to the organizational values of Families, Education, Partnership, and Respect in service to the community

**Educational credentials**:

* Master's level of training and education in a relevant field, or equivalent, demonstrable experience

**Link To Apply:**

<https://schaffercombs.applytojob.com/apply/9WyaAt6iRJ/Executive-Director-At-Childrens-Council?source=CASN>

**Full/Part Time:**

Full-Time

**Closing Date:**

January 15, 2019